

Become a Region Agent

MAL Research and Development Limited





#1 Identify a client within a region

The target client within the region could be:



Service stations or garage networks: organisations with a network of locations that plan to order MAL power modules, and then sell vehicle conversion services to their existing customers.



Vehicle manufacturers: organisations that are focused on selling new vehicles with MAL power systems already inside.



#2 Bring together suppliers under an attractive commission structure

Local suppliers to engage may be:



Manufacturers equipped with the facilities capable of producing MAL aluminium air cells with our proprietary instructions



Manufacturers equipped with the facilities capable of producing MAL power pack and module cases with our proprietary instructions



Suppliers that could provide storage space and transport services within a region



Metal processing plants that are interested in processing the waste product in used modules in exchange for a share in the profit in selling HPA to specific supply chains





#3 Create a JV an profit share with a local metals processor

The JV metals processing MOU includes the following:

1

65% of profits per kg of HPA are reinvested into MAL for infrastructure and costs related to minimising the driver cost-per-kilometre

2

5-10% is shared with you as the region agent

3

15-20% is shared with the metals processor, added to their existing supplier payments

4

5-10% is shared between the exclusive suppliers that you bring onboard within the region, added to their existing supplier payments



#4 Earn commissions from both sides of the local ecosystem

Your earnings breakdown:

1

Your payments from the metals processing MOU (see above)

2

Commissions on licensing fees paid by a new exclusive licensee within your local region

3

Commission payments of 5-7% on the batch orders of power packs made by the client once manufacture begins



Gauge your possible commissions using our online tool



Visit our private page <https://www.metaelectrique.com/region-agent> to access our interactive tool Membership Commission Estimator



1 Select the forms of contract you would like to help bring onboard within a region



2 Enter the number of prospects you are likely to recommend for each category



3 See you likely commissions per month (commission from HPA sale events not included)

Membership Commission Estimator

Your membership tier

Premium: £25/mo.

Are you willing to provide talks and attend media events?

Yes

Does your organisation want to plan infrastructure and future manufacture?

No

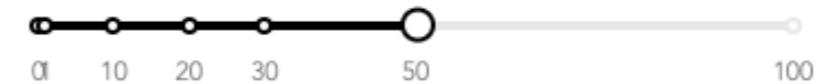
No* of local service station licences recommended per month



No* of Level B network and manufacture licences recommended per month



No* of inventory and transport licences recommended per month



No* of cell manufacturer licences recommended per month



Profit Calculator

Materials you are planning

£5,000

power system (km)

user drive per year? (km)

power system (years)

the replacement?

option

/charge

installation? (£)

0 50 100 200 300 400 500



Request an agent onboarding call with a region strategy

If you already have a potential client in mind within an available region, schedule a call to discuss opportunities for collaboration:

1

We will discuss the same **metrics and estimations** provided by our online calculator tools, but within the context of your planned project

2

We will discuss the **information provided in your pre-qualification form** completed when scheduling the call: this will touch on your existing manufacturing and service capabilities, and its implications for the next phase

3

We will establish:

- The potential client you have in mind and their progress
- The viability of suppliers within the local region
- The metals processor and possibilities within the MOU

